



You're The IT person, You Do It All!

Why Do You Need a Partner Like ACNS?

1. **Google is your friend, but we're a better friend** - Google is great, but sometimes it helps to talk to a tech that already knows their stuff. We don't charge you immediately for every little thing, so give us a call and we'll brainstorm.
2. **You might want to take a vacation** - There's a thought, right? When you partner with us, we'll be a great backup to your role. So you can take time off, or work on special projects, knowing the rest of the job is taken care of.
3. **You can't be an expert at everything** – You can handle everything your company throws at you, except for that “one” thing. And that's ok! SQL, security, disaster recovery, whatever you need, we've got your back.
4. **IT is not a priority at your company** – We've all been in the situation where an outside consultant convinces the owner of something you've been saying for years. Sometimes it takes hearing it from someone from the outside to convince them, we make sure that *you* get the credit for the idea, not us!
5. **We want to make *you* look good** – When we partner with existing IT resources, our job is to make you look even better! Take a look through our testimonials, many of them are from happy IT folks. We're there to support you, not take your job.
6. **You're tired of working long days and weekends** – We know that a lot of IT work needs to be done off-hours. When you partner with ACNS, part of our role is to handle interruptive work off-hours. You've already worked a long day, enjoy your time off and let us handle the off-hours work.
7. **You've got a great idea, and need someone to brainstorm with** - We understand IT and we'll be familiar with your organization. Many of our clients like to bounce ideas off us for a second opinion. That's what we're here for, and we won't nickel and dime you for conversations like that.



8. **Learn with us** – We offer free webinars, lunch and learns, seminars, and other events where we present a variety of topics on Microsoft Office 2016 and Office 365, Project Management, and general IT interests. We offer this to everyone, it's a great way to keep your end users up to date.
9. **All your service needs** - We can include network monitoring, backups, business continuity, software/hardware upgrades, security, help desk, cloud services, Office 365, licensing, training and more. But we give *you* administrative access to all of these tools. It's still your network, after all.
10. **We are the good guys** - We work hard and have fun doing it. You might receive a fun filled goodie bag, a glitter rocket, or a USB light up astronaut from us. Stop by our office in the winter and we'll have a fire in the fireplace and maybe some s'mores. Over the summer, you'll find us grilling out at lunch. We host an annual picnic for our client friends and an end of year geek raffle to benefit the Hattie Larlham Foundation. We aren't pushy or high pressure (we hate that as much as you do) and we won't lock you in to a long term contract.